



Presidents, Pilots & Entrepreneurs

Derrick Jones

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Welcome to the exclusive club of entrepreneurship where the price of admission is not what you pay to get in, but what you pay to stay in. Many rush through the gates of entrepreneurship in search of fame and riches, totally unaware of what lies ahead. PPE methodically takes the reader through the inevitable "initiation" process and the stages of entrepreneurship that all entrepreneurs must traverse in order to reach the coveted "Players Lounge." As a serial entrepreneur with 3 tech startups under his belt, Derrick Jones goes beyond the happy talk and covers the good, the bad and the ugly of entrepreneurship. Having already fought his way through "The Gauntlet," Derrick shares his lessons from the trenches for aspiring entrepreneurs. In this book you will learn:

- Execution of the new entrepreneur's most important function
- The precise phases of entrepreneurship and how to navigate them
- How to be an entrepreneur instead of an overworked "specialist"
- How to embrace and profit from failure
- Find mentors who willingly help you in your journey

This work is thrilling, frightening and inspiring all at the same time. Whether you are a beginning entrepreneur, a struggling entrepreneur or someone just itching to get started, Derrick provides a roadmap to burst out of the gates headlong towards your entrepreneurial dreams.

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